

WORKING TEMPLATE

Technology scouting brief.

Set the thesis, scope, evidence threshold and shortlist fields before collecting names.

Company or project

Prepared by

Date

Thesis

Use case, technical capability, customer problem and strategic rationale.

Scope

Geography, early stage or scale-up, product maturity, company, lab or partner type, and exclusions.

Evidence

What qualifies a candidate? Sources, customer proof, evaluation method, technical dependencies and open questions.

Priorities

Must-have criteria, useful extras, disqualifiers and the largest uncertainty.

Shortlist

One row per candidate. A listing or funding announcement is a discovery signal, not proof.

NAME	SOURCE URL
CHECKED DATE	STAGE EVIDENCE
TECHNICAL FIT	COMMERCIAL FIT
KEY UNCERTAINTY	REASON TO APPROACH
PUBLIC CONTACT ROUTE	RELATIONSHIP STATUS Public lead / Existing relationship / Introduction consented

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Engagement

What kind of engagement are you looking for?

☐ Partnership ☐ Pilot ☐ Supplier evaluation ☐ Investment assessment

Outreach

A concise reason to speak, the proposed question and the desired next step. Introductions require agreement from the participants.

Delivery

Decision owner, deadline, review cadence and next validation steps.

A listing or funding announcement is a discovery signal, not diligence or proof that a company is currently raising.